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Grunley Announces New President

Construction firm announces reorganization plan and accompanying promotions

ROCKVILLE, MD, June 21, 2018 – To prepare the company for future growth and innovation, Kenneth Grunley, CEO of Grunley Construction Company, Inc., recently announced a reorganization plan and accompanying promotions amongst the firm's senior leadership. B.H. Scott, II (Chip) has been named president of the \$400 million general contracting company.

Chip joined Grunley 14 years ago as a project executive. In his most recent role as Senior Vice President of Operations, he oversaw the execution and success of Grunley's active construction projects. As president, Chip will be responsible for overall company performance and strategic direction. "Over the years, Chip has demonstrated exceptional leadership, team-building, project management, client relations, strategic business development, and revenue and profit growth skills," says Ken Grunley, who will continue to serve as the firm's CEO since relinquishing the president's role.

Other changes to the executive leadership team include:

George Rusk has been promoted to Senior Vice President of Preconstruction. In his new role, George will lead the integration of the preconstruction, GMP pricing and overall purchasing efforts. Specifically, he will oversee conceptual, schematic and design budgets; GMP estimates; subcontracts; owner contracts review; and pre-construction procedure implementation.

Kenneth Terry has been promoted to Vice President of Operations. Ken will provide leadership and oversight of all functional aspects of the Operations Department. Additionally, Ken will retain executive level responsibility for several Grunley projects.

Mark Laudo has been promoted to Vice President of Preconstruction. In his new role, Mark will continue to develop project leads with new and existing customers and oversee preconstruction activities from concept design to the beginning of construction with owners and A/E's.

Adam Grunley will serve as Vice President of Strategic Development. Adam will identify and cultivate strategic alliances among the subcontractor community, develop and maintain key relationships with clients/owners, enhance corporate development via strategic collaborations, oversee the small business compliance team and lead the subcontractor prequalification process.

Tom Walker will serve as Vice President of Estimating. Tom will lead Grunley's Estimating Team who will directly benefit from his 30+ years of experience in construction cost estimating. Tom excels at determining Grunley's competitive edge for yielding maximum results.

Grunley Construction Company, Inc.

Grunley Construction Company, Inc. is an award-winning construction firm with expertise in high-profile, complex projects for both public and private sector customers. Headquartered in the Washington metropolitan area, Grunley specializes in building new facilities as well as renovations, restorations and modernizations of large-scale commercial, institutional and government buildings. Our annual revenues are \$400 million and our bonding capacity is \$1 billion aggregate. The Washington Business Journal ranks Grunley among the Largest General Contractors (#10 in 2018) and the Largest Interior Construction Firms (#4 in 2018) in the Washington metropolitan region. In addition, the Engineering News-Record nationally ranks us among the Top 400 Contractors (#207 in 2018) and the Top 100 Green Contractors (#44 in 2017).

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