

BUILDING THE NEXT 50 YEARS

WHY BECOME A DCBIA MEMBER?

Investing in the Foundation: Fueling the Engine that Protects Your Bottom Line

Welcome to our 50th year. For five decades, DCBIA has served as the District's foundational real estate development engine. We believe a fundamental truth: just as residents need buildings to thrive, development projects need a regulatory environment that works. Your membership and sponsorship fuel our ability to provide expertise and "unstick" that environment, filling the gaps between policy and production.

The Work: Operationalizing the Wins

We lead as a high-performing advocacy engine. Recently, we have:

- **Secured Transformational Wins:** Modernized outdated laws like TOPA through the RENTAL Act and blocked destabilizing rent freeze initiatives to protect underwriting predictability.
- **Reduced the "Risk Premium":** Championed lower tax rates and new classifications that allow projects to realize savings at the permitting stage.
- **Provided Decisive Leadership:** Dedicated 300+ committee hours and 135+ agency working group meetings to move D.C. at market speed.

2026 Strategy: The Work Ahead

This year, we move beyond incremental adjustments to structural alignment. We are mobilizing the industry to ensure the DC 2050 Comprehensive Plan rewrite provides long-term structural certainty. We are driving agency leaders toward "Permit to Production" by establishing enforceable review timelines to eliminate administrative delays. Additionally, we are streamlining the condo warranty law to remove development barriers, addressing Zoning Decision Appeals to curtail bad-faith delays, and championing Tax Fairness Reform to eliminate surprise back-tax bills.

The Play: Energetic Networking & Community Impact

DCBIA is a "work hard, play hard" association where leaders and connections are built.

- **50th Anniversary Achievement Awards:** The biggest night in D.C. real estate development moves to a **Friday night - May 15, 2026** - at The Anthem DC.
- **Community Impact:** Our 501(c)(3) Community Services Corporation has spent 30+ years transforming neighborhoods with 32,000+ volunteer hours. **Saturday, September 19, 2026**.
- **Outdoor Camaraderie:** The Golf Classic at Woodmont Country Club moves to **October 19, 2026**, for peak weather and C-Suite participation.
- **Thought Leadership:** From the Capital Markets CEO Forum on **March 18, 2026** to our Annual Meeting & Insights in Q4, we provide the data needed to navigate a "rewired" economy.

The Ask: Readyng the District

We need your expertise and innovative ideas in the "engine room" as we ready the city for the market's return. Membership (\$550-\$2,500) covers your entire firm with no additional individual fees, and sponsorship packages (\$500-\$50,000) provide direct access to decision-makers. Invest today to protect your business and advance the economic vitality of our city.



We build a continuum of real estate development leadership, empowering industry experts and cultivating the next generation of talent to shape D.C.'s future."

Liz DeBarros, DCBIA CEO



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MAXIMIZE YOUR INVOLVEMENT

Where do you want to lead? Align your expertise to the DCBIA group that best aligns with your goals and puts you in the room with the development industry's top thought leaders and city's top decision-makers.

No additional fees.

ZONE 1: THE BUSINESS OF DEVELOPMENT

CAPITAL MARKETS COMMITTEE

Financial trends, project financing, and the annual CEO Forum.

COMMERCIAL, OFFICE & RETAIL COMMITTEE

Leasing trends, retail business development, and exclusive walking tours

ZONE 2: INFLUENCE & TECHNICAL LEADERSHIP

PUBLIC POLICY & REGULATION COMMITTEE

Monitor and recommend legislation and providing testimony to D.C. Council.

CONSTRUCTION & DEVELOPMENT (C&D) COMMITTEE

Evaluate commercial construction trends, regulatory proposals & construction codes.

HOUSING COMMITTEE

Improve housing production, management, financing, and regulation in the District of Columbia.

DC AGENCY WORKING GROUPS

Collaborate directly with DOB, DOEE, DC Water, DDOT, DHCD, OP, and OCFO.

DC 2050 COMP PLAN:

Help guide the long-term vision of the District's future through involvement in the Comprehensive Plan 2050.

ZONE 3: GROWTH & COMMUNITY

YOUNG LEADERS COMMITTEE

Professional development, volunteerism, and networking for Young Leaders under 35.

COMMUNITY SERVICES CORPORATION

Join us to prepare for our 2026 Community Improvement Day project on **September 19**.

MEMBERSHIP COMMITTEE

Join us to recruit and retain the DCBIA's industry leaders that build D.C.!

GOLF COMMITTEE

Help us "tee up" our most anticipated sports event of the year on **October 19, 2026**.



DCBIA EVENTS & PROGRAMS AT-A-GLANCE

NEW YEAR CHEER

Q1 - Our premier networking event held at exciting venues where our members build; connect with industry leaders in the heart of D.C.'s newest and iconic developments.

CEO FORUM

An exclusive high-level, morning exchange on financial trends and project financing. **Wednesday, March 18.**

CONSTRUCTION & BUILDING TOURS

Exclusive, complimentary access for members to go behind-the-scenes of the District's newest vertical projects.

50th ANNIVERSARY ACHIEVEMENT AWARDS

The most anticipated night in D.C. real estate development, celebrating 50 years of DCBIA at The Anthem DC on **Friday, May 15, 2026.**

BACK TO BUSINESS NETWORKING

Our signature "return from summer" event to reconnect the industry and align on H2 priorities, held in September.

COMMUNITY IMPROVEMENT DAY

A hallmark project where members design and improve public amenities to support D.C. neighborhoods on **September 19, 2026.** Led by our 501(c)(3) - DCBIA Community Services Corporation

YOUNG LEADER ENGAGEMENT

Professional development and service projects curated for emerging leaders under 35 throughout the year.

GOLF CLASSIC

A premier day of competition and networking with owners and developers at Woodmont Country Club on **Monday, October 19, 2026.**

ANNUAL MEETING & INSIGHTS

The "must-attend" session summing up industry trends and swearing in the new 2027 Board of Directors.

MEMBER ADVANTAGE: YOUR INDUSTRY TOOLKIT

DCBIA membership provides your entire firm with the technical intelligence and industry access required to navigate a "rewired" market. As a member, you receive:

- **Bi-Weekly Policy & Regulatory Intelligence:** Timely updates on legislation and granular regulations—from zoning amendments and tax reclassifications to Council initiatives—that impact your project delivery.
- **Talent & Recruitment Support:** Submit job descriptions to info@dcbia.org to be featured in our newsletter and the online job bank as a complimentary benefit.
- **Exclusive Networking & Mixers:** Invitations to energetic networking events and "New Member Mixers" designed to integrate you into the DCBIA coalition for a high-value return on investment.
- **Full Access to the Online Directory:** Utilize our comprehensive directory to identify and coordinate with the partners, clients, and consultants currently building the District.



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JOIN or RENEW NOW!



Building the District Since 1976
THE ALL-ACCESS PERMIT

The Value Proposal:

- **Build Your Network:** Instant access to hundreds of member companies and firms.
- **Build Your Influence:** A seat at the table for the D.C.'s growth and DC 2050.
- **Build Your Career:** Active participation in committees and working groups with **no additional fees**.

2026 Annual Investment:

- **Associate Membership:** \$2,500 (11+ employees; Firms related to the real estate industry)
- **Builder / Developer:** \$2,500 (11+ employees. Firms developing, building, or renovating DC properties)
- **Non-Profit / Small Business / Government:** \$800 (4–10 employees, Universities, BIDs/CIDs, Gov)
- **Sole Proprietor / Start-Up:** \$550 (Businesses with 1–3 employees)



[https://dcbia.org/
join-dcbia/#join](https://dcbia.org/join-dcbia/#join)



UPGRADE YOUR MEMBERSHIP: SPONSOR IN 2026

The most strategic way to align with our 50th year.

These comprehensive packages consolidate your annual marketing and event access into a single, high-impact investment.

- **Annual Trophy Sponsor (\$50,000):** The pinnacle of DCBIA partnership, limited to a single firm. This sponsor is "All In" for 2026, receiving Platinum priority seating for 10 at the Achievement Awards, two DCBIA Golf Classic foursomes, prominent signage at every event throughout the year, and speaking opportunities at DCBIA programs.
- **Annual Partner Sponsor (\$25,000):** A power-play for market leaders. This includes Priority seating for 10 at the Awards and one DCBIA Golf Classic foursome. Your brand is featured across all digital and print newsletters as a lead partner through December 2026.
- **Annual Concrete Sponsor (\$15,000):** The solid foundation of our 50th year. This includes a Gold Table for 10 at the Awards, permanent logo placement on the DCBIA website, and featured branding across all bimonthly industry newsletters for the entire year.
- **Annual Blueprint Sponsor | (\$7,500):** A strategic entry into annual partnership. This comprehensive package offers the choice of either one (1) Golf Foursome or two (2) Achievement Awards Tickets, alongside consistent brand recognition in DCBIA communications and programs through the end of the year.

All listed packages include company logo on event invitations, website, electronic announcements, and at the program or event.

While all DCBIA members enjoy exclusive discounted ticket pricing, our annual sponsors receive a baseline of complimentary tickets determined by their partnership level.



Throughout our 50th year, DCBIA offers curated sponsorship tiers across all signature programming. While titles may vary by event (e.g., CEO Forum, Annual Meeting, or Panel Discussions), these profiles represent the standard of impact and access you can expect.

- **Title Sponsorship (Exclusive) | \$7,500:** The Access: Includes twelve (12) registrations (2 reserved tables) in a prime, front-row location.
 - The Impact: Industry voice opportunity to introduce the Moderator/Panel and top-tier branding on all digital marketing and stage backdrops.
- **Hot Topics & Trends Sponsorship | \$5,000:** The Access: Includes twelve (12) registrations (2 reserved tables) near the stage.
 - The Impact: Curated recognition with prominent logo placement on all presentation slides and entry banners.
- **Table Sponsorship | \$1,500:** The Access: Includes six (6) registrations (1 reserved table) in a prime location for CEO Forum.
 - The Impact: Dedicated company logo displayed at your table to showcase your firm's presence.
- **Listing Sponsorship | \$500:** The Access: Includes one (1) event registration.
 - The Impact: Company logo featured on DCBIA event marketing materials.

Signature Event Experience Add-Ons

Capture specific impressions with these high-visibility opportunities:

- **Digital Photo Branding | \$1,000:** Includes two (2) registrations and your logo embedded on all professional digital photos sent to attendees post-event.
- **"The Last Word" Exit Gift | \$1,250:** Includes two (2) registrations and exclusive branding on a premium "Morning Fuel" takeaway for every attendee.
- **Branded Welcome or Coffee Station | \$750:** Includes two (2) registrations and high-traffic logo presence at food/coffee stations or the coat check/welcome area.

Member Value: All DCBIA members receive discounted individual tickets (typically \$95) to signature events as a baseline benefit.

Firm-Wide ROI: Because membership dues cover your entire firm, any employee can utilize member rates or the complimentary seats provided in your sponsorship packages.

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ANNUAL SPONSORS

PARTNER SPONSORS



CONCRETE SPONSORS



MIXED-USE SPONSOR



BLUEPRINT SPONSORS

