

MEMBERSHIP BENEFITS

DCBIA (District of Columbia Building Industry Association) builds leaders, community, partnership and the economy for our vibrant city through content-rich programs, networking and education. We are thousands of real estate development professionals representing 500 companies. Our network is very broad and very deep – owners, developers, general contractors, architects, brokers, Business Improvement Districts, architects, attorneys, lenders, property/asset managers, title company executives, utility experts, community development organizations and more.

Unlike most business organizations, DCBIA's membership is available to \underline{all} your employees!

Advocacy

DCBIA is a leader in real estate development advocacy, advocating on over 150 pieces of legislation or regulations a year – from public health and safety, reopening, affordable housing, condominium fees and warranty bonds, construction codes, DC economic development and competitiveness, energy and sustainability issues, budget and commercial property tax assessment concerns, transportation reorganization, inclusionary zoning, land dispositions, public private partnerships, and much more.

Through our <u>extensive committee structure</u>, DCBIA members shape our positions on key issues affecting your business and impacting the economic health of our City. We regularly educate and inform elected officials as experts in real estate development in DC and continue to serve as the primary resource for the City. Through our advocacy, elected officials and City leaders in Washington, DC know that DCBIA is *the* resource for thought leadership about our industry.

Education

Our content-rich and lively comprehensive educational programs, networking, and community service programs and activities allow members to learn more about our dynamic industry and connect with the right people in real estate development that can help drive your bottom line. DCBIA membership can keep and build your market by taking advantage of our networks, forums, and events.

Business Connections, Talent Finder & Marketing

Our Directory lists nearly 500 firms, including developers, lenders, builders, engineers, architects, planners, and attorneys. You may be surprised at how many could be or become your clients, customers, consultants, or partners. This directory is updated regularly. You can also find your talent with DCBIA. Send job announcements

to <u>info@dcbia.org</u>. Market your company too! Send your press releases to <u>info@dcbia.org</u>.

Committees

Depending on your calendar, a Committee can serve as:

- Interest group (attend for you or your employees to keep up with current events)
- Business Development/Marketing tool (meet clients / customers in informal, monthly get-togethers)
- Teaching forum (expose your younger professionals to the industry)
- Working group (you can help with programming or government relations)

Events

For nearly 50 years, DCBIA has been well-known for its major events and programs, such as the best premier black-tie affair in DC real estate development **DCBIA's**Annual Achievement Awards Dinner, our well-attended **DCBIA Golf Classic**, and several purely networking event such as **Spring Fling**, **Holiday Cheer**, and our popular Gateway to ICSC Welcome Reception in Las Vegas. Our events attract up to 1,000 real estate professionals, non profit, educational and government leaders.

During a most troubling 2020, DCBIA pivoted as did the rest of the world. To ensure the health and safety of members and staff, DCBIA continues to host webinars, forums and committee meetings via video conference. Our virtual meetings and events feature industry and government experts who speak on a wide range of topics, including: multifamily, capital markets, development and construction, leasing, sustainability, affordable housing, small business development, investment sales.

As a member, everyone in your organization will receive the member fee discount, now more than half off during these tough economic times. With a focus on relief, recovery, resolve, and positive growth to prepare for a brighter future, we look forward to phasing from virtual to in-person events as it becomes more safe to do later in 2021. In the meantime, we host an average of 1-2 virtual meetings/events per week.

Sponsorship

DCBIA 2021 sponsorship packages are designed to meet your business needs and they maximize your DCBIA membership. From organizational-wide sponsorship, to sponsoring a series of events or sponsoring just one event, we can offer you a customized package. Especially in these tough times, we seek to help you reach your target. Email us at info@dcbia.org.