

MEMBERSHIP BENEFITS

DCBIA (District of Columbia Building Industry Association) builds leaders, community, partnership and the economy for our vibrant city through content-rich programs, networking and education. We are thousands of real estate development professionals representing 500 companies. Our network is very broad and very deep – owners, developers, general contractors, architects, brokers, Business Improvement Districts, architects, attorneys, lenders, property/asset managers, title company executives, utility experts, community development organizations and more. Unlike most business organizations, DCBIA's membership is available to all your employees!

NEW BENEFITS:

Exclusive to DCBIA Members only:

- The **City Club of Washington**, a private business Club within the ClubCorp Family, is proud to present our newest Membership category, the DC Building Industry Association Preferred Membership (DCBIAPM). The DCBIAPM is available for five or more members of DC Building Industry Professionals Association. The City Club of Washington is proud to serve as Washington DC's premier club for business leaders to connect, work, host and play. Fine Dining, Networking, Development and Training or Social Events – whatever your passion, it will be found here.

The program offers a waived initiation fee and discounted monthly dues. If a member leaves the Association, his or her membership would be reverted to the next applicable category. And you can cancel at any time.

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- **PHIUS+** is the largest Passive Building Certification in North America. It is a well-recognized proven construction standard and quality assurance system. 98% of all North American certified projects were certified through PHIUS in 2017 and 100% certified projects were guided by PHIUS-certified professionals. DCBIA members will receive a 10% discount on trainings offered at DCBIA the month of

December, 2019. Email info@dcbia.org for more information and to take advantage of this opportunity.

- **NPP** is a trusted savings provider for businesses and their employees nationwide. By leveraging the purchasing power of more than 300,000 members, NPP can provide top discounts and special B2B pricing to businesses of all sizes. NPP members enjoy exclusive deals on a catalog of useful items for both work and play. These are services and products your company will use every day at a significant discount. To access your member-only code for discounts email info@dcbia.org.

OTHER MEMBER BENEFITS:

Advocacy: DCBIA is a leader in real estate development advocacy, testifying on over 50 pieces of legislation or regulations a year – from affordable housing, condominium fees, construction codes, energy and sustainability issues, budget and commercial property tax assessment concerns, transportation reorganization, inclusionary zoning, land dispositions, public private partnerships, and much more. Through our extensive committee structure, DCBIA members shape our positions on key issues affecting your business and impacting the economic health of our City. We continue to let elected officials know that we are the experts in real estate development in DC and continue to serve as the primary resource for the City. Through our outreach, elected officials and City leaders in Washington, DC know that DCBIA is *the* resource for thought leadership about our industry. If you are interested in obtaining more information on our advocacy efforts and how they benefit you, please email info@dcbia.org.

Education: Our content-rich and lively comprehensive educational programs, networking, and community service programs and activities allow members to learn more about our dynamic industry and connect with the right people in real estate development that can help drive your bottom line. DCBIA membership can keep and build your market by taking advantage of our networks, forums, and events.

Business Connections, Talent Finder & Marketing: <https://dcbia.org/member-directory/#!directory/map>

Our Directory lists 500 firms, including developers, lenders, builders, engineers, architects, planners, and lawyers. You may be surprised at how many could be your clients, customers, consultants, or partners. This directory is updated regularly. You can also find your talent with DCBIA. Send job announcements to jobs@dcbia.org. Market your company too! Send your press releases to stacey@dcbia.org.

Committees: <https://dcbia.org/about/committees/>

Depending on your calendar, a Committee can serve as:

- Interest group (attend for you or your employees to keep up with current events)
- Business Development/Marketing tool (meet clients / customers in informal, monthly get-togethers)
- Teaching forum (expose your younger professionals to the industry)
- Working group (you can help with programming or government relations)

Events: Each year, DCBIA holds three major signature events. The best black-tie affair in DC real estate development is **DCBIA's black-tie Annual Achievement Awards Dinner** held each May. It attracts 1,000 real estate professionals and government leaders to recognize high achievement in DC real estate development. Our annual **Golf Classic** sells-out each year and is a major sponsorship opportunity for members.

DCBIA hosts dozens of events, seminars, forums each year featuring industry experts who speak on a wide range of topics, including: multifamily, capital markets, development and construction, leasing, sustainability, affordable housing, small business development, investment sales, and more. Everyone in your organization gets the member fee discount, typically 20% off the non-member fee. DCBIA also holds a minimum of three large purely networking events each year Spring Fling, Back2Business and Holiday Cheer. The venues we pick are new and exciting and the

quality of the networking with DC's best and brightest in real estate development can't be beat.

Sponsorship: DCBIA sponsorships are designed to meet your business needs and they maximize your DCBIA membership. From organizational-wide sponsorship, to sponsoring a series of events or sponsoring just one event, we can offer you a customized package. Email us at info@dcbia.org

If you have a suggestion for an event, issue, benefit or other way for us to increase our impact, please feel free to reach out to us.